DISCIPLINE DECISION

REVIEWING PANEL: Sherry Darvish, Discipline Tribunal Chair, Public Member Nelson Caetano, Registrant Jon Lemaire, Registrant

IN THE MATTER OF A DISCIPLINE HEARING HELD PURSUANT TO THE MOTOR VEHICLE DEALERS ACT, 2002, S.O. 2002, c.30, Sch. B

BETWEEN:

ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL))))
- and -)))
MYERS HY WEST INC 0/a MYERS BARRHAVEN HYUNDAI))))
- and -)
MUSTAFA NAZIR)))

This matter proceeded by way of Rule 1.07 of the Rules of Practice before the Discipline Tribunal and the Appeals Tribunal. This Reviewing Panel has reviewed and considered written materials from the Parties together with a waiver of the requirement for an oral hearing and hereby makes the following Order:

Date of Decision: December 23, 2024

Findings: Myers Hy West Inc o/a Myers Barrhaven Hyundai (the "Dealer") has breached the following:

• Sections 4(2) and 9(3) of the Code of Ethics, O. Reg. 332/08

Mustafa Nazir has breached the following:

• Sections 6(2) and 9(3) of the Code of Ethics, O. Reg. 332/08

Order:

- 1. Myers Hy West Inc o/a Myers Barrhaven Hyundai (the "Dealer") shall pay a fine in the amount of **\$18,000** no later than <u>ninety (90) calendar days</u> from December 23, 2024.
- 2. Mustafa Nazir shall successfully complete the MVDA Key Elements Course no later than <u>ninety (90) calendar days</u> from December 23, 2024.
- 3. The Dealer shall offer to all current and future salespersons, employed by the Dealer, to fund their completion of the MVDA Key Elements Course, no later than <u>ninety (90)</u> <u>calendar days</u> from December 23, 2024.

<u>Overview</u>

This matter proceeded on the basis of an Agreed Statement of Facts, dated November 21, 2024, a jointly proposed disposition and a waiver of oral hearing, pursuant to Rule 1.07 of the Rules of Practice before the Discipline Tribunal and the Appeals Tribunal. The Agreed Statement of Facts states in relevant part as follows:

Withdrawals:

1. The allegations contained in paragraphs 11, 13, 14 and 16 of the Notice of Referral to Discipline dated October 29, 2024, are hereby withdrawn.

Background:

- 2. Myers Hy West Inc o/a Myers Barrhaven Hyundai (the "Dealer") was first registered as a motor vehicle dealer under the Act in and around September 2017.
- 3. Mustafa Nazir ("Nazir") was first registered as a salesperson under the Act in and around July 2007. At all material times, Nazir has been the General Manager and Person in Charge of the day-to-day activities of the Dealer. As the Person in Charge, Nazir was assigned primary responsibility for and agreed to be accountable for compliance with the Act and Regulations thereunder.

OMVIC Registrant Education re: All-in Pricing:

4. Since the Act was proclaimed in 2010, OMVIC has issued various educational materials, including publications, webinars, and guidelines, reminding registrants of their all-in pricing obligations. The dates of said publications are attached hereto as Schedule "A". Educational materials continue to be available on OMVIC's website.

Dealer's Non-Compliance:

- 5. On or before July 8, 2024, the Dealer sold a 2024 Hyundai Elantra stock# PB0629 (VIN ***790296), to a consumer for \$31,033, which was \$175 over the advertised price.
- 6. On or before July 5, 2024, the Dealer sold a 2024 Hyundai IONIQ 5 stock #PB0571 (VIN ***296181), to a consumer for \$69,425.50, which was \$1,392.50 over the advertised price.

- 7. On or before July 6, 2024, the Dealer sold a 2024 Hyundai Kona Electric stock #PB0611 (VIN***015233), to a consumer for \$51,533, which was \$100 over the advertised price.
- On or before July 5, 2024, the Dealer sold a 2024 Hyundai Kona stock#PB0462 (VIN***136333), to a consumer for \$35,703.50, which was \$149.50 over the advertised price.
- 9. On or before July 5, 2024, the Dealer sold a 2024 Hyundai Kona N Line stock# PB0448 (VIN***138057), to a consumer for \$41,153.50, which was \$1,341.50 over the advertised price.
- 10. On or before July 5, 2024, the Dealer sold a 2024 Hyundai Palisade stock# PB0602 (VIN*** 792271), to a consumer for \$60,458, which was \$425 over the advertised price.
- 11. As a result, the Dealer's advertised vehicle price was not all-inclusive. This is contrary to section 36(7) of O. Reg. 333/08, as well as section 4(2) and 9(3) of the Code of Ethics.

Nazir's Non-Compliance:

- 12. Nazir, as a Person in Charge, failed to ensure that the Dealer conducted its business in compliance with the Act, its regulations, and the Code of Ethics and thus personally contravened sections 6(2) and 9(3) of the Code of Ethics.
- 13. As particularized above, the Dealer has violated the following section of the Code of Ethics:

Disclosure and marketing

s. 4(2) A registrant shall ensure that all representations, including advertising, made by or on behalf of the registrant in connection with trading in motor vehicles, are legal, decent, ethical and truthful.

14. As particularized above, the Dealer and Nazir have violated the following section of the Code of Ethics:

Professionalism

s. 9(3) A registrant shall use the registrant's best efforts to prevent error, misrepresentation, fraud or any unethical practice in respect of a trade in a motor vehicle.

15. As particularized above, Nazir have violated the following section of the Code of Ethics:

Accountability

s. 6(2) A registered salesperson shall not do or omit to do anything that causes the registered motor vehicle dealer who employs or retains the salesperson to contravene this Regulation or any applicable law with respect to trading in motor vehicles.

Decision of the Reviewing Panel

Having reviewed and considered the Agreed Statement of Facts and written submissions provided by the Parties, the Reviewing Panel is satisfied that the evidence contained in the Agreed Statement of Facts substantiates the allegations that: (1) the Dealer has breached subsections 4(2) and 9(3) of the OMVIC Code of Ethics; (2) Nazir has breached subsections 6(2) and 9(3) of the OMVIC Code of Ethics.

The Reviewing Panel accepted the parties' proposed resolution for the reasons below.

Reasons for Decision

The Reviewing Panel received and considered comprehensive written materials from the parties and was left satisfied that the proposed resolution has no risk of being contrary to the public interest. The outcome is clearly connected to the admitted breaches of the Code of Ethics and consistent with other outcomes ordered in this Tribunal in similar cases. In such circumstances, disposition under Rule 1.07 is appropriate and ordered accordingly.

> Ontario Motor Vehicle Industry Council Discipline Tribunal

Dated: December 23, 2024

S. Darvish

Sherry Darvish, Discipline Tribunal Chair, Public member On behalf of:

Nelson Caetano, Registrant Jon Lemaire, Registrant