

SENT VIA E-MAIL

DISCIPLINE TRIBUNAL OF THE ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL

**IN THE MATTER BEFORE THE DISCIPLINE TRIBUNAL HELD PURSUANT TO THE
*MOTOR VEHICLE DEALERS ACT, 2002, S.O. 2002, c.30, Sch. B***

TO: BRANT COUNTY FORD SALES LIMITED
85 Lynden Road
Brantford, ON
N3R 7J9

AND TO: ERIC HURLBURT

AND TO: MICHAEL HURLBURT

AND TO: CHRISTOPHER LYE

NOTICE OF REFERRAL TO DISCIPLINE TRIBUNAL

Take notice that pursuant to section 14(4) 4 of the *Motor Vehicle Dealers Act, 2002*, (the "Act"), the Registrar has referred the complaint(s) against BRANT COUNTY FORD SALES LIMITED, ERIC HURLBURT, MICHAEL HURLBURT, and CHRISTOPHER LYE to the Discipline Tribunal for alleged violations under the Code of Ethics, as set out in Ontario Regulation 332/08.

REASONS

Section 17 of the Act establishes a Discipline Tribunal and empowers the Discipline Tribunal to hear and determine issues concerning alleged breaches of the Code of Ethics. The Code of Ethics applies to all Registrants registered under the Act. Any Registrants that disregard or violate the Code of Ethics are subject to having their conduct reviewed by the Discipline Tribunal. The Code of Ethics requires that all Registrants conduct business with Integrity, Accountability, Compliance, Respect and Professionalism as well as ensuring that requirements are met when it comes to Disclosure and Marketing and the Disclosure of Information in Sale and Lease Contracts.

PARTICULARS

The reasons for this Notice are:

Background

1. Brant County Ford Sales Limited (the “Dealer”) was first registered as a motor vehicle dealer under the Act in and around March 1983. It is currently registered.
2. Eric Hurlburt (“E. Hurlburt”) was first registered as a motor vehicle salesperson under the Act on and around May 1994. At all material times, E. Hurlburt has been a Person in Charge of the day-to-day activities of the Dealer.
3. Michael Hurlburt (“M. Hurlburt”) was first registered as a motor vehicle salesperson under the Act on and around April 1990. At all material times, M. Hurlburt has been a Person in Charge of the day-to-day activities of the Dealer.
4. Christopher Lye (“Lye”) was first registered as a motor vehicle salesperson under the Act in and around August 2008. At all material times, Lye has been registered as a salesperson to the Dealer.

Educational Resources

5. Since the Act was proclaimed in 2010, OMVIC has issued various educational materials, including publications, webinars and guidelines, reminding registrants of their all-in price advertising obligations. The dates of said publications are attached hereto as Schedule “A”. Educational resources continue to be available on OMVIC’s website.

Reminders to Comply

6. On or about March 22, 2023, the Registrar issued a formal warning letter to the Dealer reminding the Dealer to comply with its legal obligations, including to disclose all material facts regarding the vehicles that it sells to customers, pursuant to section 42(25) of O. Reg. 333/08 and the Code of Ethics.

Dealer’s Non-Compliance

7. On or before March 9, 2026, the Dealer published an advertisement for a 2025 Ford Mustang GT (VIN# ***4105) (the “Vehicle”), with an advertised price of \$59,598 plus licensing and taxes.
8. On or about March 10, 2026, an OMVIC Representative made inquiries about the Vehicle, while posing as a member of the public (also known as a mystery shop).
9. Lye, acting on behalf of the Dealer, provided the OMVIC Representative with a printed worksheet for the Vehicle. The worksheet showed a selling price of \$59,598, but also the following additional charges added to the price of the vehicle:
 - a. OMVIC Fee of \$22

10. As such, the Dealer's advertised price was not all-inclusive of all required fees. This is contrary to section 36(7) of O. Reg. 333/08, as well as sections 4(2), 6(1) and 9(3) of the Code of Ethics.

E. Hurlburt's Non-Compliance

11. E. Hurlburt failed to ensure that the Dealer conducted its business in compliance with the Act, its regulations, and the Code of Ethics and thus personally contravened sections 6(2) and 9(3) of the Code of Ethics.

M. Hurlburt's Non-Compliance

12. M. Hurlburt failed to ensure that the Dealer conducted its business in compliance with the Act, its regulations, and the Code of Ethics and thus personally contravened sections 6(2) and 9(3) of the Code of Ethics.

Lye's Non-Compliance

13. In regard to the above-noted 2025 Ford Mustang GT, Lye engaged in a trade of a vehicle in a manner that is contrary to sections 4(2) and 9(3) of the Code of Ethics and also caused the Dealer to contravene the Act, its regulations, and the Code of Ethics and thus personally contravened sections 6(2) and 9(3) of the Code of Ethics.

The Registrant(s) may provide a written response to the particulars set out above to OMVIC within 15 days of service of this Notice to: legal_dept@omvic.on.ca

If the Discipline Tribunal makes a determination that a registrant has failed to comply with the Code of Ethics, it may order one or more of the following:

- A fine up to \$25,000 per party;
- Require the registrant to take further educational courses;
- If the registrant is a motor vehicle dealer, require the dealer to arrange and fund educational courses for salespersons employed by the dealer;
- Award costs.

This Notice of Referral to Discipline ("NORD") and decisions of the Discipline Tribunal may be published. Hearings before the Discipline Tribunal may be recorded and are open to the public.

The *Statutory Powers Procedure Act, R.S.O 1990 c.s.22*, applies to the hearing to be held by this Discipline Tribunal. A party to a proceeding may be represented by counsel or an agent.

The good character, propriety of conduct or competence of the Registrant(s) shall be an issue in any hearing before the Discipline Tribunal and reasonable information of allegations with respect thereto has been furnished.

The Rules of Practice of the Discipline Tribunal will apply and are available on OMVIC's website. A Notice of Hearing and disclosure will be provided in accordance with the Rules of Practice of the Discipline Tribunal.

Take note that as per the Rules of Practice, failure to attend a hearing before the Discipline Tribunal may result in a decision being determined *ex parte* (in your absence).

APPLICATION OF THE RULES OF PRACTICE OF THE DISCIPLINE TRIBUNAL

This is to serve notice that OMVIC may make application for its costs, pursuant to Rule 13 of the Rules of Practice.

FURTHER PARTICULARS/SUPPLEMENTAL NOTICE

The Registrar may provide further and other particulars in respect of any other matters herein or in respect to any other matter including further particulars of violations of the Code of Ethics.

DATED at Toronto, this 27th day of May, 2026



Maureen Harquail, KC, MPA, ICD.D.
Registrar, *Motor Vehicle Dealers Act, 2002*

SCHEDULE A:
ALL-IN PRICING PUBLICATIONS

	Dealer Standard		Dealer Bulletins/ News		Webinar		Guidelines
1	Winter 2008	1	January 2010	1	November 2014	1	September 22, 2022
2	Spring 2010	2	April 2010	2	April 2015	2	November 3, 2023
3	Spring 2011	3	February 2012	3	April 2017		December 18, 2023
4	Winter 2013	4	August 2012	4	August 2017		
5	Spring 2013	5	April 2014	5	April 2023		
6	Summer 2013	6	June 2014	6	July 2023		
7	Winter 2014	7	April 2015	7	Ongoing: Webinars OMVIC		
8	Spring 2014	8	August 2015				
9	2014 Issue #3	9	August 2016				
10	2015 Issue #2	10	April 2017				
11	2015 Issue #3	11	July 2017				
12	2015 Issue #4	12	August 2017				
13	2016 Issue #1	13	October 2017				
14	2016 Issue #2	14	November 2017				
15	2016 Issue #3	15	August 2018				
16	2016 Issue #4	16	March 2019				
17	2017 Issue #2	17	September 2019				
18	2017 Issue #3	18	October 2019				
19	2018 Issue #2	19	July 2020				
20	2019 Issue #2	20	September 2020				
21	2020 Issue #1	21	October 2020				
22	2020 Issue #3	22	January 2021				
23	2020 Issue #4	23	March 2022				
24	2021 Issue #3	24	August 2022				
25	2021 Issue #4	25	September 2022				
26	2022 Issue #1	26	December 2022				
27	2022 Issue #2	27	January 2023				
28	2022 Issue #3	28	February 2023				
29	2022 Issue #4	29	March 2023				
30	2023 Issue #1	30	April 2023				
31	2023 Issue #2	31	September 2023				
32	2024 Issue #2	32	January 2024				
		33	June 2024				

		34	December 2025				
		35	January 2026				